



THE REAL ESTATE COUNCIL

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FOR IMMEDIATE RELEASE

**FIVE DFW REAL ESTATE INVESTORS TO PARTICIPATE AS “SHARKS” IN FIRST-EVER
TREC SHARK TANK: GROWSOUTH, PRESENTED BY NEXBANK**

The sharks have pledged to contribute \$500,000 of their own money to one or more of the projects to be presented live during Nov. 2 event at Gilley’s Dallas

(DALLAS – November 1, 2017) – Five well-known DFW real estate investors will participate as “sharks” in The Real Estate Council Community Fund’s first-ever TREC Shark Tank: GrowSouth, presented by NexBank event Thursday evening at Gilley’s Dallas.

Each shark has pledged to invest \$500,000 of their own money in one or more of the projects set to be presented during the program, which seeks to spark economic development and real estate investment opportunities within the City of Dallas’ GrowSouth footprint.

The sharks include:

- **Tillie Galan Borchers, director of investments at Civitas Capital Group:** Borchers is responsible for originating and underwriting investments for the GrowSouth Fund and other Civitas-managed funds. She is also active with TREC Community Fund in helping organize its educational events.
- **Bill Cawley, chief executive officer of Cawley Partners:** During his career, Cawley has owned all classes of commercial real estate in markets across the country. Recognized in 2017 by D CEO Magazine as one of the most influential business leaders in DFW, Cawley has acquired and developed more than 12 million square feet of commercial office product. Cawley Partners is also a company member of The Real Estate Council.

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- **Michael W. Dardick, founding partner and chief executive officer of Granite Properties, Inc.:** A past chairman and board member of The Real Estate Council still active with the member organization today, Dardick is active with a variety of organizations in the Dallas community and within the commercial real estate industry. Since 1991, Granite Properties has acquired or developed more than 25 million square feet of commercial real estate worth more than \$6 billion.
- **Craig Hall, chairman and founder of HALL Group:** One of The Real Estate Council's earliest board members, Hall founded HALL Group in 1968 and has grown its entities to include HALL Park, HALL Arts and HALL Structured Finance in Dallas as well as the California-based HALL and WALT Wines. Throughout his career, Hall has actively supported new ventures and startups in the community while contributing time and resources to support causes with an emphasis on art, education and entrepreneurship. Kim Butler, who leads all leasing efforts with HALL Group, serves on The Real Estate Council's board.
- **Frank Mihalopoulos, owner and president of Corinth Properties:** An active board member of The Real Estate Council and former chairman of its political action committee, Mihalopoulos has more 37 years of experience in real estate investments and development of commercial retail and office properties throughout the country. With Mihalopoulos at the helm, Corinth strives to pursue projects that create purpose, value and benefits to their communities in an environmentally conscientious manner.

Thursday's event will be emceed by WFAA's Demond Fernandez and will open with an exclusive conversation with Dallas Mavericks Owner Mark Cuban and Dallas Mayor Mike Rawlings.

NexBank is the presenting sponsor of TREC Shark Tank and JPMorgan Chase & Co. is the Lead Shark Sponsor. Additional sponsors include Matthews Southwest, Civitas and PurePoint Financial. WFAA is the event's broadcast partner.

Members of the general public still have an opportunity to be part of the live audience by purchasing tickets at www.recouncil.com. General admission tickets are \$50, with a \$10 discount for TREC members with a promo code. VIP and Insider ticket packages are also available ranging from \$110 - \$150. Follow TREC's social media to see previews of the projects in the weeks ahead.

About The Real Estate Council (TREC) Community Fund

The Real Estate Council represents more than 2,000 professionals and 600 companies that spark community transformation, influence policy, and propel careers through networking, educational programs, and leadership development. TREC Community Fund, a 501 c3 organization, provides

nonprofits and for-profit organizations in Dallas and Collin Counties with access to capital for commercial and real estate projects. Through flexible loans paired with technical assistance, businesses and organizations have access to the tools needed to build the community they envision. TREC Community Fund is certified by the United States Department of the Treasury as a Community Development Financial Institution (CDFI).

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