



THE REAL ESTATE COUNCIL

Media Contact:

Michelle Hargis

Cooksey Communications

817-798-5257

michelle@cookseypr.com

PATRICIA ADDINGTON JOINS TREC AS CHIEF DEVELOPMENT OFFICER

DALLAS (March 5, 2020) – The Real Estate Council (TREC) is pleased to announce that Patricia Addington has joined the organization as Chief Development Officer. Addington will leverage more than 22 years of experience in professional fundraising for higher education to amplify fundraising, augment volunteerism, enhance event sponsorships and strengthen TREC’s brand equity and awareness.

“Last year was a banner year for our organization as we more than doubled our investment in the Forest District, which is the focus of our Dallas Catalyst Project, and as we worked with community partners to make even greater strides toward creating a path to equitable development in the Forest District, the Bottom, and a West Dallas neighborhood by securing a \$6 million JPMorgan Chase PRO Neighborhoods grant,” said Linda McMahon, president and CEO of TREC. “Patricia’s unique skills reinforce our commitments to making Dallas a better place to live for everyone, and we are confident that her experience in capital campaign management, fundraising, events and sponsorship development, and community investment will have a meaningful impact on both our organization and our city.”

Addington brings more than two decades of leadership, fundraising, and events and volunteer management to her role with TREC. Her experience working with higher learning institutions includes positions at Southern Methodist University in Dallas, where she was responsible for raising \$3-to-\$6 million annually for the Annette Caldwell Simmons School of Education and Human Development and solicited a \$2 million planning grant to develop a STEM Model School in West Dallas. She played an integral fundraising role in the University’s \$1 billion campaign and managed fundraising efforts on two capital campaigns totaling over \$59 million to be used for buildings, scholarships, and academic programming. She has also worked at Syracuse University’s regional offices in New York City and Washington D.C., where she managed a caseload of 100 young alumni prospect donors by cultivating a list of key influencers and securing over \$3 million in funding over three years.

Addington is a liberal studies doctoral candidate at Southern Methodist University. She also earned a Master of Public Affairs degree from Syracuse University and a bachelor's degree in music history from the University of Kansas.

About The Real Estate Council (TREC)

Now in its 30th year, The Real Estate Council (TREC) represents more than 2,200 commercial real estate professionals and 650 companies. TREC's mission is to cultivate relationships in the commercial real estate industry to catalyze community investment, influence policy, propel careers, and develop the leaders of tomorrow. We believe relationships are the lifeblood of career success, civic responsibility, and community investment.

About TREC Community Investment

TREC Community Investment engages our members in work that strengthens our community through neighborhood revitalization efforts in housing, education, job creation, and the environment. Our social impact investing strategy employs both philanthropic capital investments through TREC Foundation and access to capital through TREC Community Fund, a Community Development Financial Institution (CDFI) certified by The U.S. Department of the Treasury.

Since 1994, TREC has contributed more than \$13 million in grant funds and pro-bono professional services work valued at over \$750,000 annually to more than 150 nonprofit community organizations. TREC Foundation was the driving force behind the development of Klyde Warren Park and now the Dallas Catalyst Project, a three-year, multi-million-dollar investment of grants and pro bono professional services to revitalize the Forest District in South Dallas.

TREC Community Fund provides nonprofit and for-profit organizations in Dallas and Collin counties with access to capital for commercial real estate projects. Through flexible loans paired with technical assistance, businesses and organizations have access to the tools needed to build the communities they envision. In October 2019, TREC Community Fund received a \$6 million investment from JPMorgan Chase & Co. through its PRO Neighborhoods program to continue developing an equitable development plan for Dallas. For more information, visit recouncil.com or call 214-692-3600.

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