



THE REAL ESTATE COUNCIL

## **Young Guns Core Committee**

### 2023 Committee Positions

All Young Guns Core Committee members are required to attend monthly Core Committee meetings on the second Wednesday of every month at noon.

#### **Young Guns Chair – Nate Eskinder, JLL**

**Description:** The Young Guns Chair provides leadership to ensure effective functioning of the Young Guns Core Committee. In addition to attending and leading monthly Core Committee meetings, the Chair must attend quarterly TREC board meetings and monthly Executive Committee meetings for The Real Estate Council where they will report on Young Gun activities. The Chair is also responsible for planning the Young Guns Kickoff (in conjunction with the Young Guns Membership and Membership Engagement committees) to begin the new year. Must be available to assist all Young Gun Core Committee members and ensure they are receiving the support they need to successfully complete their tasks.

#### **Young Guns Vice Chair - OPEN**

**Description:** The Young Guns Vice Chair serves as the Young Guns representative to the TREC Community Investors and relays pertinent information to the Young Guns Core Committee. In addition to monthly Core Committee meetings, the Vice Chair will attend TREC Community Investors meetings. The Vice Chair will also sit on the Young Guns Community Investors Project Committee to stay up to date on project activities. Must be available to assist the Young Guns Chair with the Core Committee and all Young Guns activities. This position transitions to the Young Guns Chair role and is a two-year commitment.

#### **YG Fundraiser Event Chair – Taylor Epperson, Clarion Partners, LLC**

**Description:** The Fundraiser Event Chair is responsible for coordinating, through their designated committee, the entire fundraising event. The Chair will work with their committee and TREC staff to select a venue, solicit and secure sponsorships, plan the program, sell tickets, and meet a designated event revenue goal. This fundraiser event is the Young Guns “Event of the Year” and the sole fundraiser for the Young Guns Community Investors Project. In addition to Fundraiser Committee meetings, the chair is expected to attend monthly Core Committee meetings.

#### **YG Fundraiser Event Vice-Chair – OPEN**

**Description:** The Fundraiser Event Vice-Chair is responsible for helping coordinate, through their designated committee, the entire fundraising event alongside the Chair. The Vice-Chair will work with their committee and TREC staff to select a venue, solicit and secure sponsorships, plan the program, sell tickets, and meet a designated event revenue goal. This fundraiser event is the Young Guns “Event of the Year” and the sole fundraiser for the Young Guns Community Investors Project. This position transitions to the Fundraiser Chair and is a two-year commitment. In addition to Fundraiser Committee meetings, the chair is expected to attend monthly Core Committee meetings.



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### **Community Investors Project Manager – OPEN**

**Description:** The Community Investors Project Chair is responsible for researching and presenting the Young Guns Community Investors Project choices to the Young Guns Core Committee for final vote. The Project Chair represents Young Guns at the Dallas Catalyst Project committee meetings and relays pertinent information to Young Gun Core Committee. The chair is responsible for managing all facets of the project ensuring the project stays within the scope of work and on budget. This person also manages a committee of peers whose primary goal is to complete the Young Guns Project within the year.

### **Breakfast Group Chair – OPEN**

**Description:** The Breakfast Group Chair manage all Breakfast Group leaders and communicates on a regular basis to check in and disseminate TREC wide information to the groups. At the beginning of the year, The Breakfast Group Chair will identify group leaders, plan a group leader orientation, and assist in assigning groups. During the summer, the chair will lead a group leader “check-in” to oversee their progress and best practices. The Breakfast Group Chair is expected to attend monthly Core Committee meetings.

### **Diversity, Equity and Inclusion Liaison – OPEN**

**Description:** The Diversity, Equity, & Inclusion Chair serves as the Young Guns representative on the TREC DEI Committee. The purpose of this position is to help create inclusivity initiatives within TREC and opportunities in the commercial real estate industry. In addition to DEI committee meetings, the liaison is expected to attend monthly Core Committee meetings.

### **Forum Chair – OPEN**

**Description:** The Forum Chair is responsible for managing their program committee and ensuring all aspects of the educational program come together. The Forum Chair is responsible for leading the committee in securing program speakers and panelists, soliciting sponsorships, ticket sales, securing a venue and creation of the event brochure/program. Topic and speaker list must be approved by TREC leadership. Actual program style and topic is still to be determined. In addition to Forum Committee meetings, the chair is expected to attend monthly Core Committee meetings.

### **Membership Chair – OPEN**

**Description:** The Membership Chair manages all aspects of Young Guns membership as it pertains to acquiring new members and retaining existing members. The Membership Chair, along with TREC staff, will be responsible for setting a quantitative goal for Young Gun membership each year and coordinating efforts to reach that goal. The Membership Chair will also be a direct link from the Young Guns Core Committee to the larger TREC Membership Committee to ensure that all Young Guns efforts are in sync with that of the TREC Membership Committee. This position works hand in hand with the Membership Engagement Chair and shares the same committee volunteers. Along with the Membership Engagement Chair, the Membership Chair will plan the Young Gun Kick-Off at the beginning of the year and one or two networking opportunities throughout the year. In addition to Young Guns Membership Committee meetings, this chair is expected to attend the larger TREC Membership Recruitment meetings every other month and the monthly Core Committee meetings.



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### **Membership Engagement Chair – OPEN**

**Description:** The Membership Engagement Chair will work alongside the Membership Chair and focus on actively engaging new and existing members with The Real Estate Council. The Chair will host monthly New Member Coffees and be available to members to answer members' questions and offer a friendly welcome into TREC. This position works hand in hand with the Membership Chair and shares the same committee volunteers. Along with the Membership Chair, the Membership Engagement Chair will plan the Young Guns Kick-off at the beginning of the year and one to two networking opportunities throughout the year. In addition to Young Guns Membership Committee meetings, this committee chair is expected to attend the larger TREC Membership Engagement Committee meetings every other month and the monthly Core Committee meetings. This position transitions into the Membership Chair the following year and is a two-year commitment.

### **Political Action Committee (PAC) Board Representative – Dom Haskett, Capital Asset Advisors**

**Description:** The PAC Board Representative serves as a direct link between The Real Estate Council PAC and the Young Guns Core Committee. It is the representative's responsibility to educate the committee on the work of the PAC and help Young Guns engage where they can be the most useful to the PAC's efforts. In addition to monthly Young Guns Core Committee meetings, the PAC Board Representative attends regular TREC PAC Board meetings as a non-voting member.

### **Public Policy Committee (PPC) Liaison – OPEN**

**Description:** The Public Policy Committee Liaison serves as a direct link between the larger TREC Public Policy Committee and the Young Guns. The liaison is responsible for educating the Core Committee on TREC's policy issues and recommendations as well as assisting Young Guns in engaging in the work of the TREC Public Policy Committee. In addition to monthly Young Guns Core Committee meetings, the PPC Liaison attends regular TREC Public Policy Committee meetings.

### **Special Events Chair – OPEN**

**Description:** The Special Events Chair manage the planning of three to four Young Guns About Town events. Responsible for site/venue selection, setting up tours, speakers and ticket sales and subsequent happy hours with the help of the special events/tours committee and TREC Staff. The chair is expected to attend monthly Core Committee Meetings.

### **Rising to the Top Chair – OPEN**

**Description:** The Rising to the Top Chair works with their program committee to execute this annual program, which is focused on providing young professionals the opportunity to learn from industry executives about their paths to success. The Chair and committee are responsible for securing a program venue, sponsorships and identifying and securing speakers that represent career aspirations for Young Gun members. All speakers and sponsors must be approved by TREC leadership. In addition to Rising to the Top Committee meetings, the chair is expected to attend monthly Core Committee Meetings



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### **Volunteer & Community Engagement Chair – OPEN**

**Description:** The Volunteer & Community Engagement Chair is responsible for planning Young Guns volunteer events, projects, and opportunities outside of the Young Guns Foundation Project. The chair will identify opportunities that support both TREC Foundation and TREC Community Fund efforts in making a difference throughout the greater community. The chair serves as the Young Guns representative for the greater TREC Volunteer & Community Engagement Committee's efforts and therefore may be asked to attend additional meetings and report on Young Guns activities and initiatives. In addition to these meetings, the chair is expected to attend monthly Core Committee Meetings.