



THE REAL ESTATE COUNCIL

Associate Leadership Council Class of 2023 Commitment Form

Participation in the Associate Leadership Council (ALC) is a rewarding and demanding commitment. Each class member should expect to devote a minimum of 20 hours each month to ALC, some of which will be during business hours.

Overview of ALC Commitment and Expectations

- **Chairman's Reception:** The Chairman of The Real Estate Council hosts this first opportunity for individuals to interact as a class, during which time the first homework assignment and important information on the executive coaching process will be disseminated.
- **Retreat:** An out-of-town leadership and team building retreat. Mandatory attendance. If a class member is unable to attend the retreat, they are not eligible to apply to the class.
- **Monthly Programs:** A full-day, formal program one Friday per month, April through December.
- **Community Service Project:** Class members form a project team to select, plan and execute a community service project that is funded by TREC Community Investors.
- **Leadership Lunches:** Lunch series spotlighting notable business leaders and their perspectives on leadership. A minimum of two lunches will take place during the program.
- **Executive-level Coaching:** TREC has partnered with Rose + Porterfield Group to provide executive-level coaching to class members. The process is focused on helping high-performing people in leadership roles improve results in ways that are sustained over time. After completing a series of assessments, class members will dig into the core of the coaching process: the one-on-one meeting with Dr. Robyn Porterfield and the subsequent written report RPG will provide. Participation in the executive coaching process is not required, but strongly recommended. This is a rare opportunity and can have profound personal and professional impact. Upon acceptance into ALC, class members and their employers will be asked to sign a commitment form indicating if they will be taking advantage of this program component.
- **Fundraising:** Class members' primary focus for fundraising is selling FightNight raffle tickets in support of The Real Estate Council Foundation.

Requirements and Attendance

Attendance at the ALC Retreat and full participation in homework assignments, project planning and workdays is mandatory for all class members. If a class member will miss the Chairman's Reception or any class programs they must receive approval from class leadership in advance.

Each class member is permitted to miss a cumulative total of up to 12 hours of formal programming. Failure to meet any of these requirements will result in immediate dismissal from the class without tuition refund.



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FOR MORE INFORMATION CONTACT
The Real Estate Council
214.692.3600

