

Become the Leader You've Imagined

For more than 25 years, TREC's premier leadership development program has prepared emerging commercial real estate executives to leave their mark on our industry, city, and philanthropic community.

Program Details

TREC's Associate Leadership Council (ALC) provides one-of-a-kind leadership development experience for class members through monthly programs, personalized executive training, and the execution of a hands-on community investment project. Monthly class program topics include:

- Dallas: Past, Present, and Future
- Leadership Development
- Education
- Arts and Culture
- Governance
- Health of the City
- Economic Engine
- Infrastructure
- Community Investment

Selection Criteria

ALC classes have a diverse selection of participants across industry specialization, corporate representation, gender, and ethnicity. Applicants must be commercial real estate professionals between the ages of 30 and 40 **and have an active TREC membership.**



ALC is the gold standard in the real estate industry for young professionals seeking leadership training, especially if you aspire to get more engaged in our city and make an impact on the industry and philanthropically.

Trey Morsbach, JLL
2023 TREC Chairman
ALC Class of 2001



"We always think about our careers, but I think doing this program helps you understand what you want to do for the city, what you want to do with TREC and how to get involved with TREC."

Rena Padachy, HALL Group
ALC Class of 2022



Executive Training

Throughout the program, class members receive personalized training from the executive coaching firm Rose + Porterfield Group, which tailors the experience to fit the strengths and goals of each participant.

Community Investment Project >>>

Each ALC class partners with TREC Community Investors -- The Real Estate Council's philanthropic arm -- to complete an impactful commercial real estate project within the Dallas community. In recent years, the class project has benefited the Dallas Catalyst Project, a place-based revitalization initiative that focuses TREC's philanthropic resources on a single Dallas neighborhood in partnership with local nonprofit and community organizations.

ALC class members also sell FightNight raffle tickets and collect donations throughout the program to advance TREC Community Investors' mission of investing in the disinvested, energizing neighborhoods, and changing lives.

Application Process and Timeline

Applications for the ALC Class of 2024 open on Wednesday, November 1. To be eligible for consideration, candidates must submit a digital pre-application and full application by their corresponding deadlines, and attend at least one ALC Open House event. **To apply, go to recouncil.com/alc.**

Here are some important application dates and deadlines for the Class of 2024:

- November 1: Applications go live
- November 16: ALC Open House I (open to all)
- November 30: Pre-application deadline
- First Week of February: Class selected and notified
- January 10: Full application deadline
- January 18: ALC Open House II (open to full applicants)
- February 6: ALC Chairman's reception
- February 23: Annual class retreat



For their project, the 2023 ALC class is renovating the Royal Oak Apartments by implementing various beautification enhancements as well as new security measures and safety improvements.



ALC gave me so much in my life, and I want to give that to other people. It's also a great way to meet future leaders. I've met so many all stars in this business through ALC.

Sarah Hinkley Kennington, Thirty-Four Commercial
ALC Class of 2021 Chair
ALC Class of 2011



THE REAL ESTATE COUNCIL

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Empower.
Impact.

FOR MORE INFORMATION, PLEASE CONTACT:

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