

Tom Wiegand is a Managing Director at ORIX Corporation USA's Infrastructure and Public Finance business, responsible for originating and underwriting high yield private credit special district and land development financings. Specifically in Texas, Tom has closed over \$500 million of investments, loans, and monetizations related to Texas Municipal Utility Districts (MUDs), Public Utility Districts (PIDs), Tax Increment Reinvestment Zones (TIRZ) and other special districts. He joined the firm in 2012 and is based in Dallas.

Tom has more than 25 years of experience across several asset classes and real estate disciplines, including acquisitions, financing, asset management and dispositions. Prior to joining ORIX USA, he served as a Partner with Champion Partners, primarily sourcing and managing office and warehouse properties throughout the Southwest. Before that, he was a Vice President and Partner with EFO Holdings, a private real estate investment fund. There, Tom originated, managed, and divested a multitude of real estate investments with operators and sponsors. He began his real estate career at Hines Interests.

Tom lives in Dallas with his wife, Cindy, and has three grown children in Dallas as well. Mr. Wiegand holds a BS in Chemical Engineering from Clarkson University and an MBA from The Wharton School.